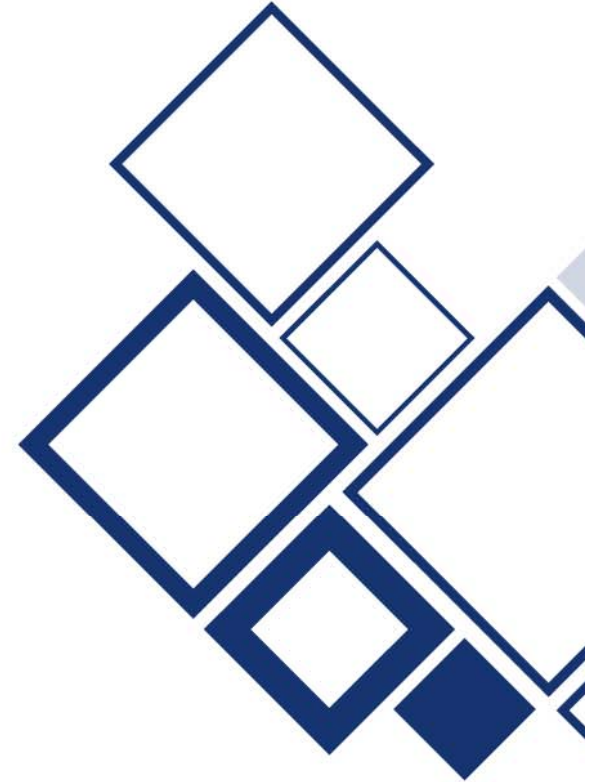


# Project Update

*NOIA FALL SEMINAR, November 16, 2010*  
*Lynn Ann Nicholosi - Eastern Canada Projects Business Manager*

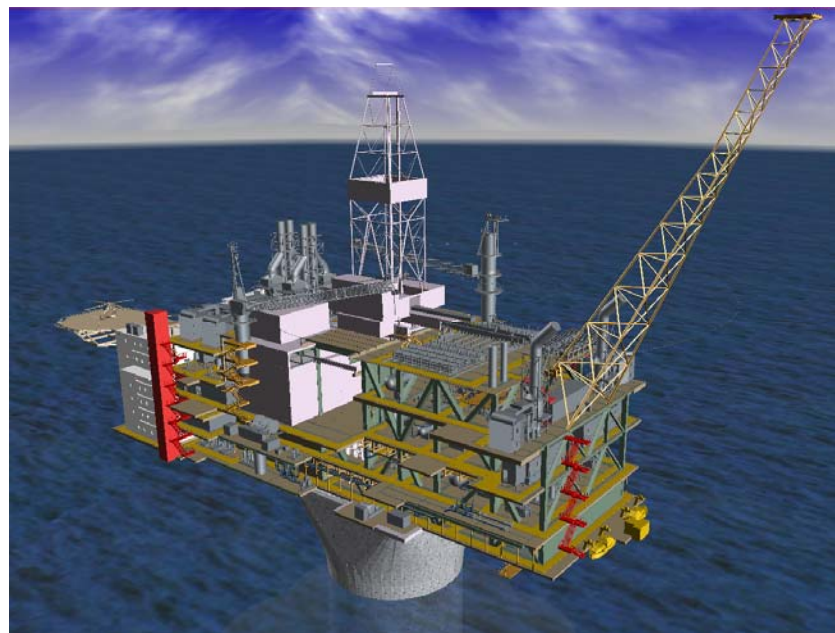


**ExxonMobil**

Taking on the world's toughest energy challenges.™



# Hebron - Project Overview



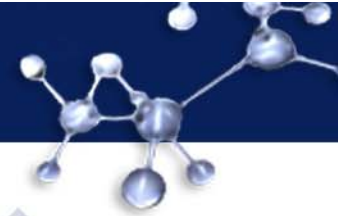
- ❖ 350 km SE of St. John's
- ❖ 100 m water depth
- ❖ ~400-600 MBO
- ❖ 150 kbd oil
- ❖ Single shaft GBS, 52 slots, 1.3MB oil storage
- ❖ 41-well initial development
- ❖ Topsides weight - ~35,000 tonnes
- ❖ Single drill rig
- ❖ Hibernia-type Offshore Loading System (OLS)

**ExxonMobil**

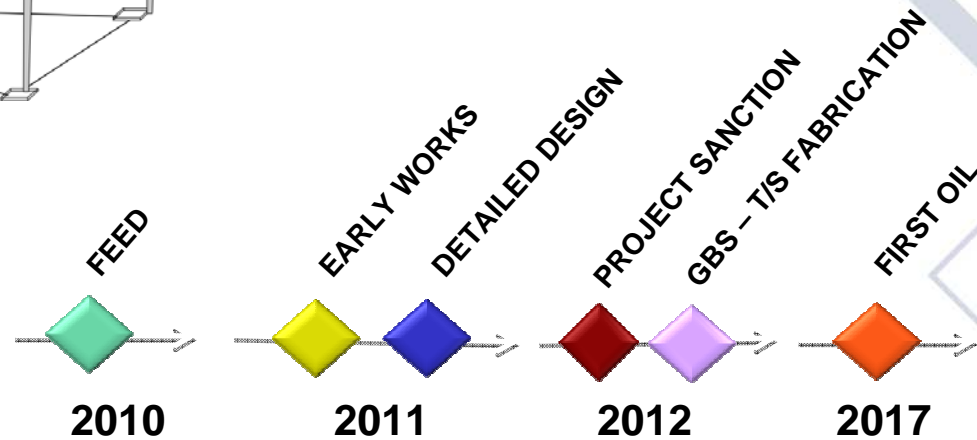
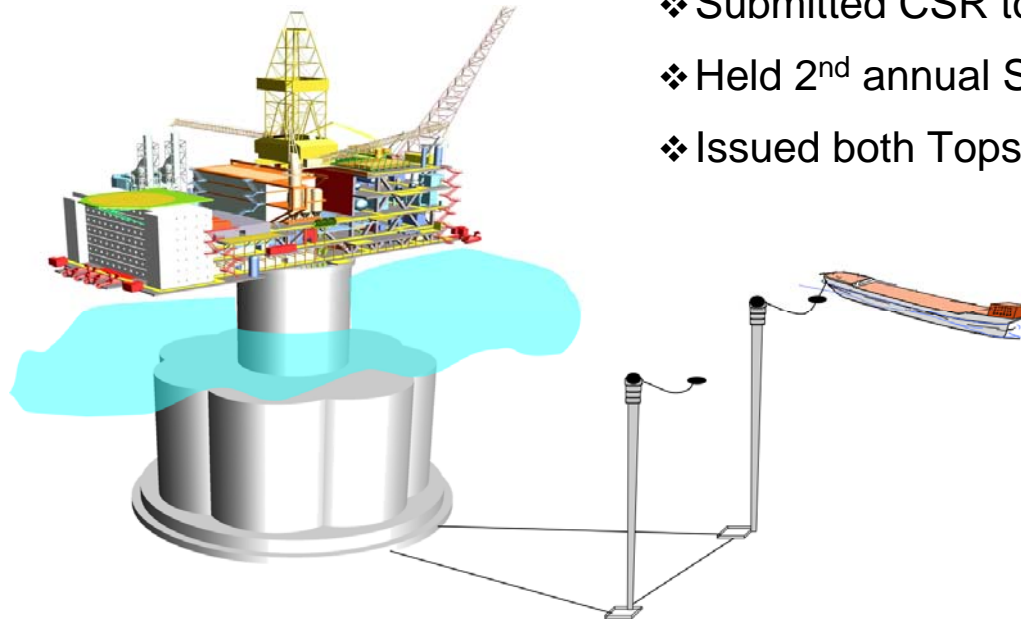


*Hebron*

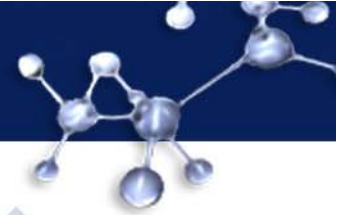
# Hebron – Status, Next Steps



- ❖ Completed pre-FEED studies
- ❖ Submitted CSR to CNLOPB, progressing DA
- ❖ Held 2<sup>nd</sup> annual SHES forum
- ❖ Issued both Topsides and GBS FEED contracts



# Hebron – Procurement and Contracting



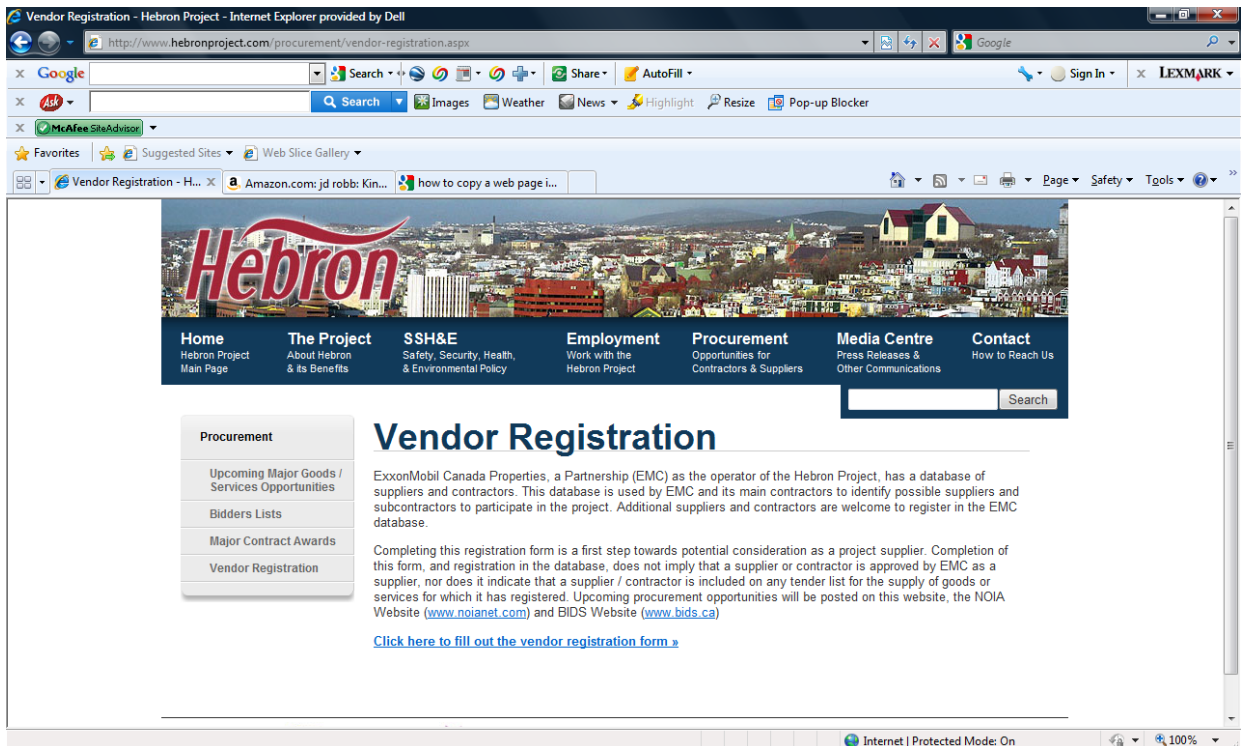
## ❖ *Awarded in 2010*

- *Bull Arm infrastructure study*
- *Local staffing agencies*
- *Geophysical surveys*
- *Certifying Authority*
- *Regulatory and environmental studies*
- *Topsides, GBS FEED/EPC contracts*

## ❖ *Key Upcoming Awards*

- *Main Instrument & Control Contract*
- *Bull Arm site works*

# Hebron – Vendor Registration

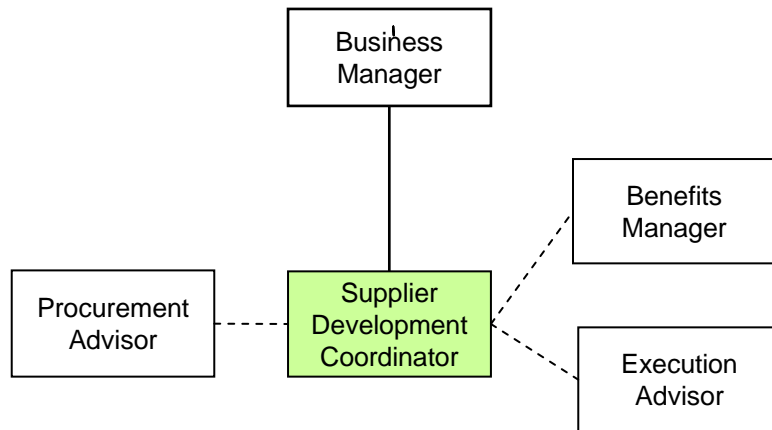
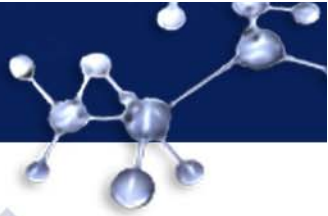


- ❖ 300 suppliers currently registered
- ❖ Contains name, address, contact, experience, type of services
  
- ❖ Types of Suppliers Registered
  - Engineering/Consulting Services
  - Transportation Services
  - Drilling Services
- ❖ Search Options
  - Keyword (e.g. pumps)
  - Global Materials and Services Group
  - Type of service (Drilling Services)

....Next Vendor-Supplier session early 2011



# Hebron – Supplier Development

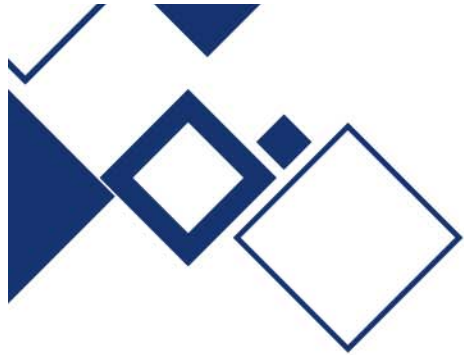


- ❖ Benefits Plan Core Principle
  - ❖ *“Promote development of local skills and industry capability... leave a lasting legacy for the communities in which we operate...”*
- ❖ Supplier Development Components
  - ❖ Communication with Supplier Community
  - ❖ Identification of Supply Gaps and New Opportunities
  - ❖ Technology Transfer
- ❖ Supplier Development Coordinator role
  - ❖ Provide timely information to local supply community
  - ❖ Coordinate supplier information sessions (Vendor Supplier Session 1Q 2011)
  - ❖ Administer Benefits Agreement travel fund
  - ❖ Identify and implement initiatives to promote supply opportunities
  - ❖ Interface with EPC Contractors and NOIA

# Our Priorities

- ❖ Highest levels of safety, security, health & environmental performance
- ❖ Meet Benefits Plan commitments
- ❖ Enhance NL fabrication capability to provide capital efficiency and execution certainty
- ❖ Build sustainable relationships with community



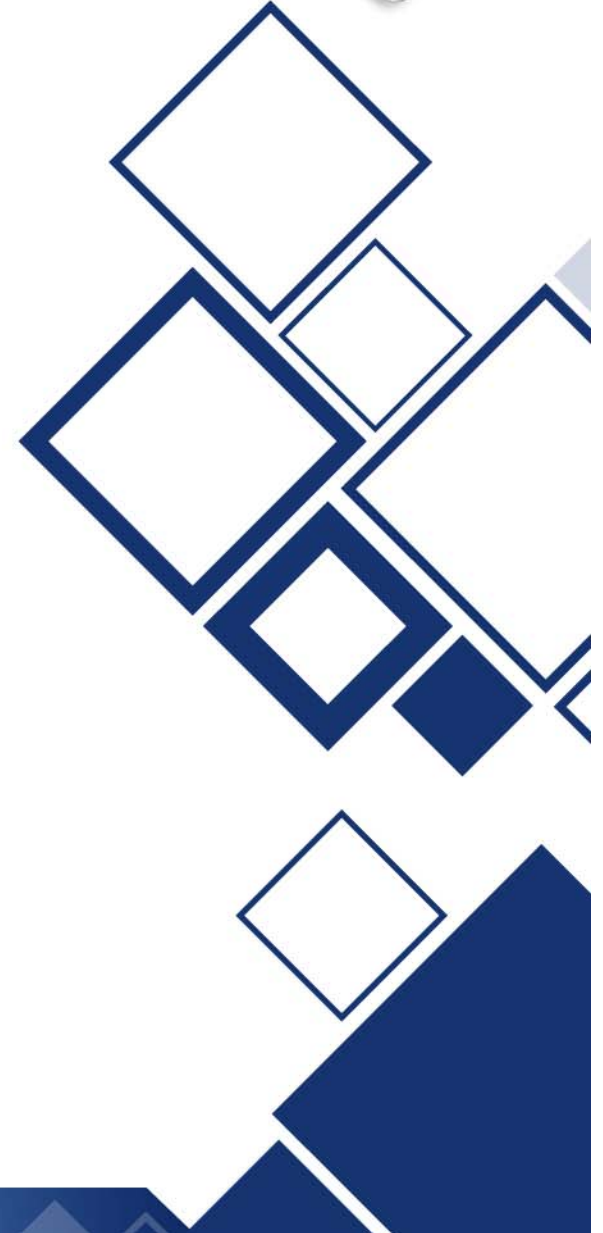


*Hebron*



# Project Update

*NOIA FALL SEMINAR, November 16, 2010*  
*Lynn Ann Nicholosi - Eastern Canada Projects Business Manager*



*Hebron*

**ExxonMobil**

Taking on the world's toughest energy challenges.™