

## **EXPRESSION OF INTEREST**

### **Supply and management of Oil Country Tubular Goods (OCTG) and associated services- Hebron**

Reference: WS#2472839

BIDS Categories: 0110

Issue Date: August 29, 2013

Closing Date: September 12, 2103

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#### **Overview:**

- ExxonMobil Canada Properties, a partnership (ExxonMobil) is in the process of pre-qualifying companies who can supply and manage OCTG and associated services for the Hebron Drilling and Production Facility onshore and/or offshore Newfoundland and Labrador. Contractor shall provide all management, personnel, processes, materials, tools, equipment, applicable certifications and facilities as may be required to ensure all equipment covered by this pending Contract shall be fabricated and supplied to meet all statutory requirements, codes of practice and applicable specifications.
- The intention is to have this scope of work cover the requirements of the Hebron Project.
- While not planned, it should be noted that the resulting contract may require inclusion of and/or extension to other operators in the area, project co-venturers, contractors and/or affiliated companies.
- ExxonMobil supports providing opportunities to Canadian, and, in particular, Newfoundland and Labrador companies and individuals, on a commercially competitive basis. Contractors expressing interest in providing services or materials, if they are selected to bid, will be required to complete a Canada-Newfoundland and Labrador Benefits Questionnaire at the bid stage.
- ExxonMobil encourages the participation of members of designated groups (women; Aboriginal peoples; persons with disabilities; and members of visible minorities) and corporations or cooperatives owned by them, in the supply of goods and services.

#### **Scope of Work Overview:**

The scope of work/supply includes but is not limited to:

- Purchase of OCTG for Hebron well construction activities
- Supply of all materials associated with OCTG including, but not limited to, conductors surface casings, intermediate casings, production tubulars and liner materials (excluding specialized completion assemblies).
- Complete inventory management of OCTG and related materials including, but not limited to, receiving, inspection, preservation, maintenance, outgoing inspection and rig ready preparations.

Additionally, the selected contractor will be required to meet all technical and Safety, Health, Environmental, and Security (SHE&S) specifications and safe work practices of ExxonMobil and its affiliates as appropriate.

#### **Preliminary Submission Requirements**

Vendor submissions in response to this Expression of Interest (including pre-qualification) **must** include the afore-mentioned reference number as well as the following information:

1. Information demonstrating qualification for the Scope of Work detailed above. The information should, at a minimum, address or provide the following:

a) past safety performance

- b) applicable experiences in all elements of the scope of work
- c) project management skills and integration skills
- d) relationships and experiences with major suppliers of OCTG

2. Describe your experience operating under and familiarity with, the benefits provisions of the Canada-Newfoundland and Labrador Atlantic Accord Implementation Acts and your experience with any similar regimes in other parts of Canada or internationally. At the RFP/ITT stage, bidders will be required to indicate how they comply with the above.

3. Please acknowledge that responsible management personnel have read, understand and will support requirements to comply with the following

- i) Section 45 of the Canada-Newfoundland and Labrador Atlantic Accord Implementation Acts
- ii) The Hebron Benefits Agreement work requirements

The data submitted will be used to do a preliminary evaluation of your company's ability (and those of your preferred sub-contractors / vendors where applicable) to perform the scope of work. Additional evaluation should be anticipated in advance of ExxonMobil finalizing a bidders list.

We will evaluate this data and develop a final group of vendors who will be asked to submit formal competitive bids. We reserve the right to make the final determination of which contractors will receive the Request for Proposals (RFP) or Invitation to Tender (ITT) and which contractor will be awarded the final contract.

This Expression of Interest (including pre-qualification) is not a pre-qualification of contractors for other ExxonMobil work but is limited to the scope aforementioned. In addition, participation in this Expression of Interest, including any statements whether oral or written between ExxonMobil and your company shall not create or be deemed to create any binding legal relationship or contract, or be construed to do so between ExxonMobil and your company. All costs associated with the preparation of your response to this expression of interest shall be at your expense.

Finally, it should be clearly understood that this Expression of Interest (including pre-qualification) may or may not result in the issuance of an RFP/ITT and may or may not result in the award of a contract. Further, it should be clearly understood that if you respond to this Expression of Interest (including pre-qualification) and your company is selected to be on the bidders list that your company name and contact information may be posted on public websites. Similarly, if you are selected for award, the same information may also be posted indicating that the work has been awarded to your company.

**Responses must be submitted electronically by the closing date, to thee-mail address noted below:**

Hebron Project  
ExxonMobil Canada Properties  
Attention: Kim Brown,  
kim.brown@exxonmobil.com  
Phone: (709) 778-7515

Finally, potential vendors, if they have not already done so, should register with BIDS using following contact information:

Phone: 1-800-270-4611  
E-mail: [isabelle@bids.ca](mailto:isabelle@bids.ca)  
[www.bids.ca](http://www.bids.ca)